

# **Community Foundation Fundamentals Course**

September 17–18, 2011 San Francisco Marriott Marquis ~ Pacific Suite H, 4<sup>th</sup> Floor San Francisco

### Agenda

### September 17

8–8:30 a.m.	Continental Breakfast
8:30–9:45 a.m.	Welcome, Overview, and Introductions Overview National Standards for U.S. Community Foundations Activity: Class introductions
9:45–10 a.m.	Break
10 a.m.–noon	Chapter 1: Community Foundation Movement  History Traditional and emerging roles Unique characteristics Activity: What is a community foundation? What is its mission statement? Future trends National standards Activity: Community foundation scenarios
Noon-12:30 p.m.	Lunch
12:30–1p.m.	Chapter 2: Governance and Board Composition Activity: Fickle finger of fate—what do boards do?
1–2p.m.	Chapter 2: Governance and Board Composition (Cont.)  Board role and responsibilities  Effective meetings
2–2:15p.m.	Break
2:15–3:15 p.m.	Chapter 3: Resource Development—Donors  Why donors give to community foundations Activity: Defining the motivation of donors
3:15–4:45 p.m.	Chapter 3: Resource Development—Gifts Types of gifts Activity: What's wrong with this gift? Gift acceptance and agreements Planned giving Activity: Name that gift!
4:45–5 p.m.	Wrap Up



# September 18

7:30–8 a.m.	Continental Breakfast
8–9:45 a.m.	Chapter 4: Resource Development—Donor Relations and Attracting Gifts How foundations attract gifts Strategic development plan Services to donors and advisers Activity: Cutting-edge donor services Marketing and communications Activity: Tugs and pulls/balancing competing interests
9:45–10 a.m.	Break
10–11:30 a.m.	Chapter 5: Legal and Legislative Issues  Understanding the nonprofit universe Legal restrictions vs. donor control: Donors Legal restrictions vs. donor control: Agencies State law: UMIFA and UPMIFA Grantmaking pitfalls Legislative update
11:30 a.m.–noon	Lunch
Noon–1 p.m.	Chapter 6: Stewardship, Accountability, and Fiduciary Responsibilities (Part I)  Stewardship Fiscal accountability Activity: What could possibly go wrong? Fiscal policies Finance/investment committee Communicating investment and financial decisions
1–2:15 p.m.	Chapter 6: Stewardship, Accountability, and Fiduciary Responsibilities (Part II)  Asset allocation Spending rate Operating budget Staffing: What's the right mix? Conflict of interest Activity: Conflict of interest
2:15–2:30 p.m.	Break
2:30–3:45 p.m.	Chapter 7: Grantmaking and Community Leadership (Part I)  Setting grantmaking priorities Grantmaking styles Types of grants Internal process/plan External clarity—communicating grantmaking priorities Activity: Review grant request



# September 18 (cont.)

3:45–5 p.m.	Chapter 7: Grantmaking and Community Leadership (Part II)  What community foundations bring to the leadership table  Considering all assets when leading  Leadership roles  Strategic assessment and planning  Leadership, diversity, and inclusiveness  Activity: Community leadership
5–5:15 p.m.	Wrap Up and Adjourn